

SIDE A
"Hi, I'm I'm with InterVarsity, a Christian club on campus. We're talking about how college students tend to fake it.
(When they say "yes" show them the Proxe image.)
"Sometimes we try to project an image of how we want to be seen. How do you want others to perceive you? Why?"
(Read the words, give them a moment to think about them. Vote on yellow side, and share your answer.)
"I sometimes wish others would see me as" (Pick yours and share why)
(Move to the blue side.) "Sometimes we hide parts of ourselves. What do you tend to hide?" (Allow them to vote.) Failure, pain, anxiety, self-doubt?" (Share yours candidly. Be curious. Ask why.)
"Thanks for being honest. In InterVarsity, we believe that Jesus invites us to be more real with our lives. Can I share a story with you where Jesus highlights the importance of being honest?"
(Flip the card over.)
SIDE B
"In this story, Jesus is saying that it is better to be a flawed seeker than a perfectionist religious leader. He just wants us to be honest with our questions, our emotions, and our mistakes. Could you please read the story out loud?"
(After they read the scripture out loud, ask them the following questions.)
"What do you think about Jesus' conclusion?" "How real do you want to be with God?"
"InterVarsity is a community that wants to grow in being more real with each other and with God. We'd love to have you! Could I get your contact info?"

(You can swap campus emails, phone numbers, or even Instagram handles. Whatever your preference.)

1. If there's a lull in conversation or it gets awkward:

 We think it can be helpful if you can start the conversation by sharing personally about where you tend to be fake, or what helps you be real. But some student testers have been nervous to share personally. Feel free to rely on the card, and ask the stranger to share first.

2. If they say or ask something too intense for you:

• Respond with, "Thank you so much for your honesty (or question). We have amazing staff that would be more than happy to talk about this with you. Can I connect you to them?"

3. What happens when they say, "All of them relate to me" or, "None of these relate to me."

• Respond, "For this conversation, please pick one."

4. What if they will not give you their contact info?

• Give them yours. Use a sharpie or pen to write in the white border on the pocket proxe: share your instagram handle, email or an upcoming fun event that your chapter is hosting.

5. What happens if you feel like the stranger does not really want to talk about Jesus?

• In our test, 50% of the people did not want to talk about faith. So we shifted gears to the safer topic of the art, "What do you like about the art? What catches your eye?" Even if the conversation did not go as planned, they are still walking away with a pocket proxe and your contact information